FY2020 Financial Results & FY2021 Forecast

May 14th 2021

Hitachi Zosen Corporation

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Supplementary Information (Breakdown by Small Segments)

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Financial information

Managing Executive Officer
Corporate Planning HQ
Michi Kuwahara

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Each of order intake, net sales and profits achieved the initial target, and all business segments made profit.

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FY2020 Results - Overview

(Billions of JPY)

	FY2019	FY2020				Difference	
	Results (a)	Forecast as of May 2020 (b)	Forecast as of Feb. 2021	Forecast as of Apr. 2021	Results (c)	(c)-(a)	(c)-(b)
Order intake	454.1	410.0	410.0	410.0	429.4	-24.7	19.4
Net sales	402.4	400.0	400.0	405.0	408.5	6.1	8.5
Operating income (Ratio to net sales)	13.8 (3.5%)	11.0 (2.8%)	13.5 (3.4%)	15.0 (3.7%)	15.3 (3.8%)	1.5	4.3
Ordinary income (Ratio to net sales)	9.4 (2.3%)	6.5 (1.6%)	7.5 (1.9%)	11.5 (2.8%)	11.7 (2.9%)	2.3	5.2
Net income (Ratio to net sales)	2.1 (0.5%)	4.0 (1.0%)	4.5 (1.1%)	4.0 (1.0%)	4.2 (1.0%)	2.1	0.2
Return on equity	1.9%	-	-	-	3.5%	1.6%	-

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FY2020 Results - Order intake

(Billions of JPY)

	FY2019	FY2020			Difference	
	Results (a)	Forecast as of May 2020 (b)	Forecast as of Feb. 2021	Results (c)	(c)-(a)	(c)-(b)
Environmental Systems	289.4	280.0	290.0	303.7	14.3	23.7
Machinery	114.3	85.0	85.0	89.5	-24.8	4.5
Infrastructure	39.7	35.0	25.0	27.8	-11.9	-7.2
Others	10.7	10.0	10.0	8.4	-2.3	-1.6
Total	454.1	410.0	410.0	429.4	-24.7	19.4

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FY2020 Results - Net sales

(Billions of JPY)

	FY2019	FY2020			Difference	
	Results (a)	Forecast as of May 2020 (b)	Forecast as of Feb. 2021	Results (c)	(c)-(a)	(c)-(b)
Environmental Systems	254.3	265.0	265.0	269.4	15.1	4.4
Machinery	103.2	95.0	95.0	101.7	-1.5	6.7
Infrastructure	33.5	30.0	30.0	29.1	-4.4	-0.9
Others	11.4	10.0	10.0	8.3	-3.1	-1.7
Total	402.4	400.0	400.0	408.5	6.1	8.5

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FY2020 Results - Operating income

(Billions of JPY)

	FY2019	FY2020			Difference	
	Results (a)	Forecast as of May 2020 (b)	Forecast as of Feb. 2021	Results (c)	(c)-(a)	(c)-(b)
Environmental Systems	15.8	11.0	12.0	12.6	-3.2	1.6
Machinery	-1.2	0.0	1.0	1.8	3.0	1.8
Infrastructure	-1.6	0.0	0.5	0.8	2.4	0.8
Others	0.8	0.0	0.0	0.1	-0.7	0.1
Total	13.8	11.0	13.5	15.3	1.5	4.3

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FY2020 Results - Breakdown of increase in Operating income

(Billions of JPY)

FY2019 Operating income			**13.8**
Breakdown of changes	Inova's profit improved of Inova Group	**+1.3**	**+1.5**
	Process Equipment and Infrastructure - elimination of one-off trouble costs	**+4.5**	
	Others (Cost reduction)	**+0.3**	
	Environmental Systems EPC - cost increase in new product	**- 1.8**	
	Electric Power Wholesale - unusual high market price and customer's bankruptcy	**- 2.8**	
FY2020 Operating income			**15.3**

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FY2020 Results - Non-operating income and Extraordinary profit and loss

Net Non-operating income & expenses

(Billions of JPY)

	FY2019 (a)	FY2020 (b)	Difference (b)-(a)
Net interest expense	-0.5	-0.3	0.2
Equity in net income of affiliates	0.6	-0.6	-1.2
Others	-4.5	-2.7	1.8
Total	-4.4	-3.6	0.8

Extraordinary profit and loss

(Billions of JPY)

		FY2019 (a)	FY2020 (b)	Difference (b)-(a)
Extraordinary profit	Gain on sales of fixed assets	10.9	—	-10.9
Extraordinary loss	Loss on devaluation of investment securities	-9.8	—	9.8
	Loss related to overseas business	-6.5	—	6.5
	Impairment loss	-0.5	-4.9	-4.4
Total		-5.9	-4.9	1.0

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FY2020 Results - Balance Sheet

(Billions of JPY)

	End of Mar. 2020 (a)	End of Mar. 2021 (b)	Difference (b)-(a)
Cash and deposits	**42.9**	**47.3**	**4.4**
Operating assets	**183.4**	**193.2**	**9.8**
Trade notes and accounts receivable	160.0	169.3	9.3
Inventories	23.4	23.9	0.5
Tangible & intangible fixed assets	**124.7**	**122.8**	**- 1.9**
Others	**58.5**	**66.0**	**7.5**
Total Assets	**409.5**	**429.3**	**19.8**
Operating liabilities	**88.7**	**88.3**	**- 0.4**
Notes and accounts payable	65.9	63.4	- 2.5
Advances received	22.8	24.9	2.1
Interest bearing debt	**99.6**	**98.1**	**- 1.5**
Others	**101.7**	**114.7**	**13.0**
Total Liabilities	**290.0**	**301.1**	**11.1**
Shareholders' equity	**118.0**	**126.3**	**8.3**
Non-controlling interests	**1.5**	**1.8**	**0.3**
Total Net Assets	**119.5**	**128.1**	**8.6**
Total Liabilities and Net Assets	**409.5**	**429.3**	**19.8**
Shareholders' equity ratio	**28.8%**	**29.4%**	**0.6%**

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FY2020 Results - Cash flows and Interest-bearing debt

Cash flows

(Billions of JPY)

	FY2019 (A)	FY2020 (B)	Difference (B)-(A)
Cash flows from operating activities	32.8	22.7	-10.1
Cash flows from investing activities	6.1	-13.9	-20.0
Cash flows from financing activities	-31.3	-5.2	26.1
Increase in cash and cash equivalents *1	7.2	4.3	-2.9
Cash and cash equivalents at beginning	34.3	41.5	7.2
Cash and cash equivalents at end	41.5	45.8	4.3

Interest-bearing debt

(Billions of JPY)

	FY2019 (A)	FY2020 (B)	Difference (B)-(A)
Bank borrowings *2	74.6	73.1	-1.5
Bond	25.0	25.0	0.0
Total	99.6	98.1	-1.5

(*1) Incl. foreign currency translation adjustment (FY2019: -0.4, FY2020: 0.7) (*2) Incl. lease obligation

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Forecast of FY2021

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FY2021 Forecast - Overview

(Billions of JPY)

	FY2020 Results	FY2021 Forecast	Difference
Order intake	**429.4**	**450.0**	**20.6**
Net sales	**408.5**	**400.0**	**- 8.5**
Operating income (Ratio to net sales)	**15.3** (3.8%)	**14.0** (3.5%)	**- 1.3**
Ordinary income (Ratio to net sales)	**11.7** (2.9%)	**9.0** (2.3%)	**- 2.7**
Net income (Ratio to net sales)	**4.2** (1.0%)	**5.0** (1.3%)	**0.8**
Return on equity	**3.5%**	**3.9%**	**0.4%**

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FY2021 Forecast - Order intake

(Billions of JPY)

	FY2020 Results	FY2021 Forecast	Difference
Environmental Systems	303.7	315.0	11.3
Machinery and Infrastructure	117.3	125.0	7.7
Others	8.4	10.0	1.6
Total	429.4	450.0	20.6

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FY2021 Forecast - Net sales

(Billions of JPY)

	FY2020 Results	FY2021 Forecast	Difference
Environmental Systems	269.4	265.0	-4.4
Machinery and Infrastructure	130.8	125.0	-5.8
Others	8.3	10.0	1.7
Total	408.5	400.0	-8.5

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FY2021 Forecast - Operating income

(Billions of JPY)

	FY2020 Results	FY2021 Forecast	Difference
Environmental Systems	12.6	13.0	0.4
Machinery and Infrastructure	2.6	1.0	-1.6
Others	0.1	0.0	-0.1
Total	15.3	14.0	-1.3

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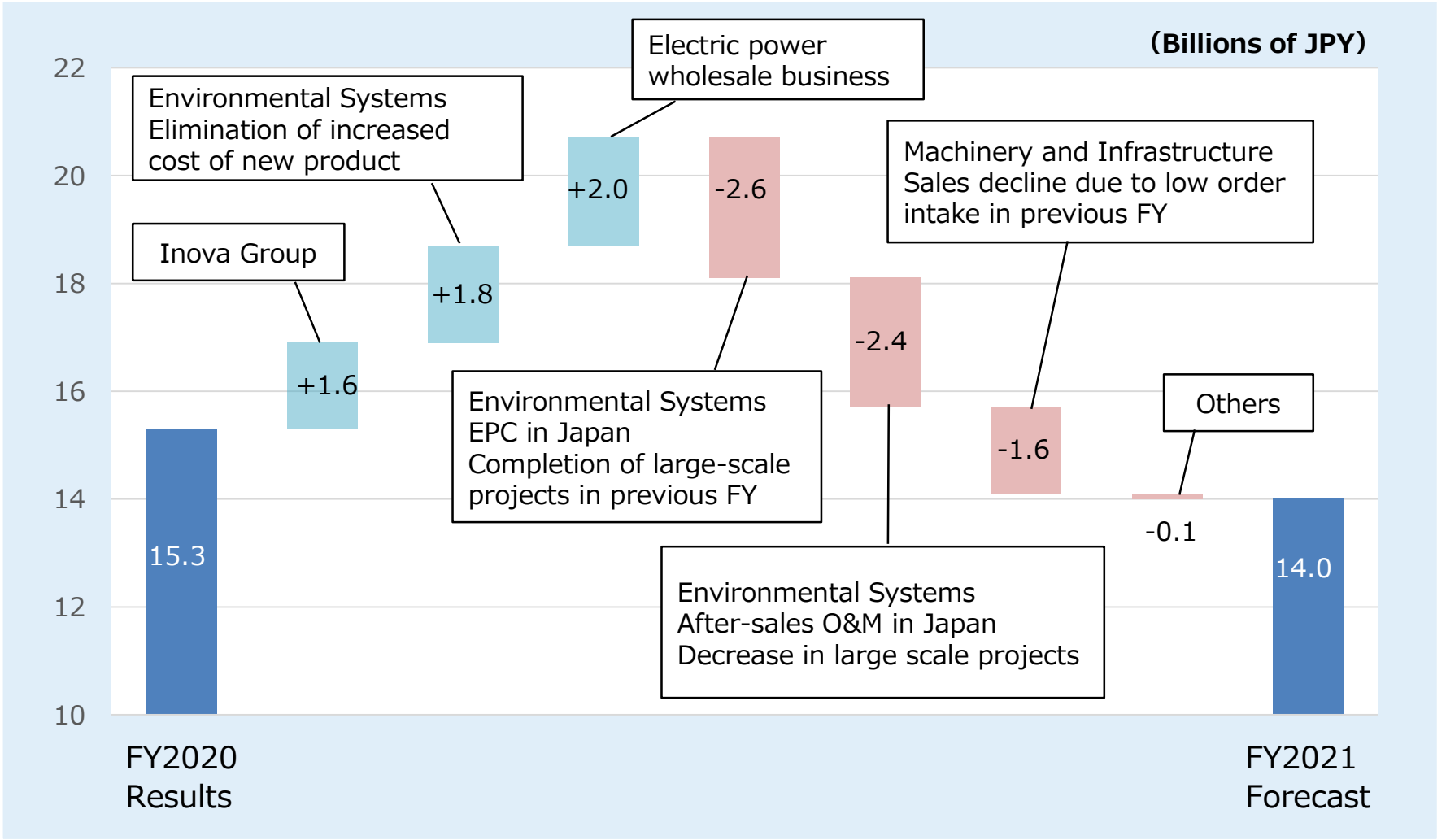
FY2021 Forecast - Breakdown of Change in Operating income



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Details by Segments

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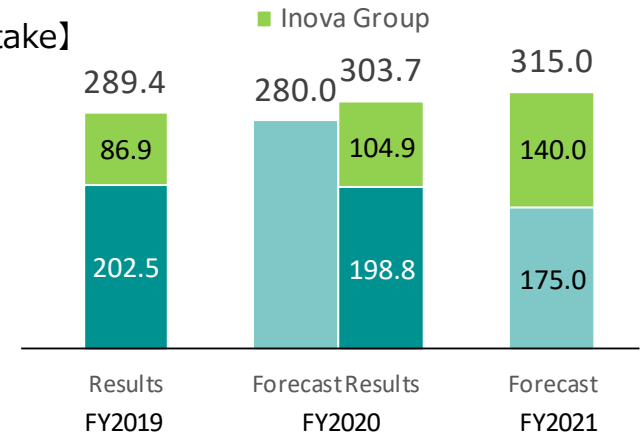
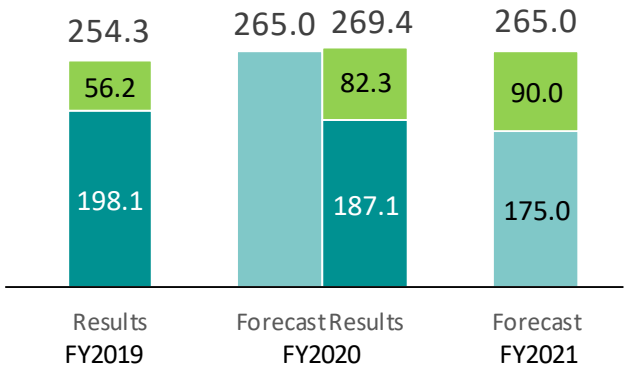
Environmental Systems

(Unit: Billions of JPY)

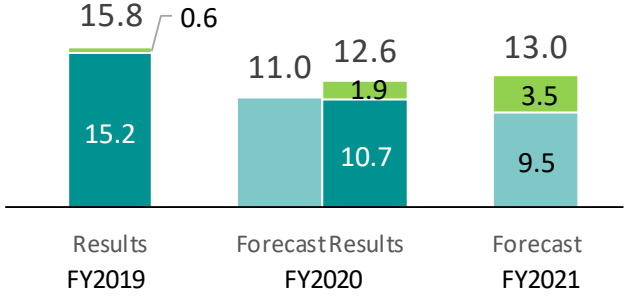
【Order intake】



【Net sales】



【Operating income】



Order intake

■ **FY2020 Results（vs. FY2019）**

303.7　(+14.3)

- Increase in domestic EPC and Inova EPC

■ **FY2021 Forecast（vs. FY2020）**

315.0　(+11.3)

- Same level as in FY2020

Net sales

■ **FY2020 Results（vs. FY2019）**

269.4　(+15.1)

- Progress in Inova EPC projects
- Decrease in large-scale projects in Japan

■ **FY2021 Forecast（vs. FY2020）**

265.0　(-4.4)

- Inova's increase
- Decrease in domestic EPC and after-sales O&M

Operating income

■ **FY2020 Results（vs. FY2019）**

12.6　(-3.2)

- Inova's improvement, Trouble cost in domestic EPC
  Deterioration in power sales

■ **FY2021 Forecast（vs. FY2020）**

- Inova's increase
- Decline in domestic EPC and after-sales O&M

* The forecast for FY2020 is the initial forecast announced in May 2020.

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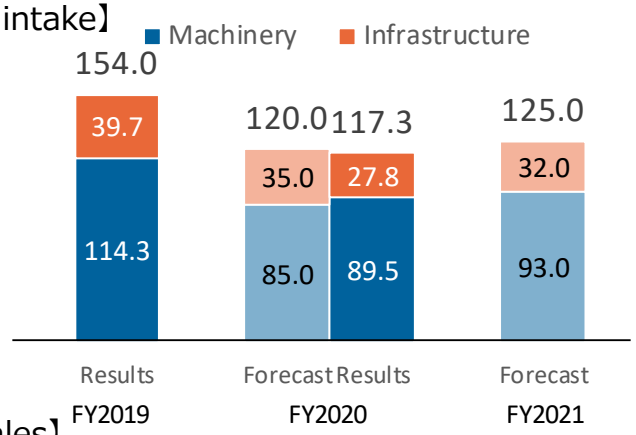
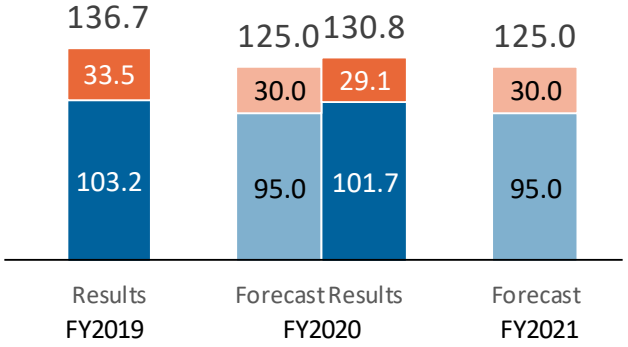
Machinery and Infrastructure

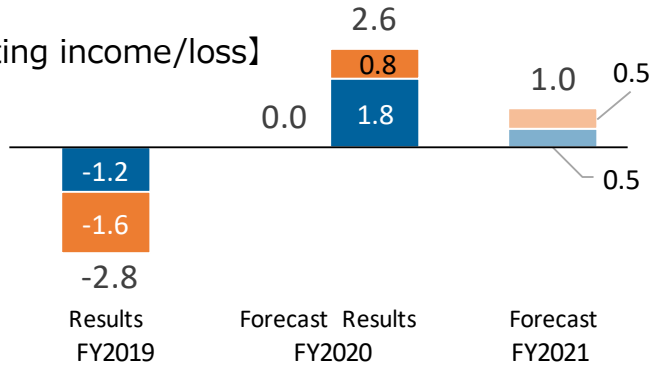
【Order intake】



【Net sales】



【Operating income/loss】



* The forecast for FY2020 is the initial forecast announced in May 2020.

(Unit: Billions of JPY)

Order intake

■ **FY2020 results (vs. FY2019)**

117.3 (-36.7)

- Decrease in press machine and process equipment
- Infrastructure declined due to lack of large projects

■ **FY2021 forecast (vs. FY2020)**

125.0 (+7.7)

- Press machine: Recovery of automobile industry's investment is expected
- Recovery of process equipment in domestic and overseas
- Increase of infrastructure projects expected

Net sales

■ **FY2020 results (vs. FY2019)**

130.8 (-5.9)

- Increase in marine diesel engine and process equipment

■ **FY2021 forecast (vs. FY2020)**

125.0 (-5.8)

- Decrease in press machine and process equipment

Operating income

■ **FY2020 results (vs. FY2019)**

2.6 (+5.4)

- Elimination of trouble costs in process equipment and Infrastructure, Recovery in marine diesel engine
- Deterioration in press machine

■ **FY2021 forecast (vs. FY2020)**

1.0 (-1.6)

- Decline expected in press machine and infrastructure due to decrease in orders in FY2020

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Management and Business Information

President & COO

Sadao Mino

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Major Orders Intake in the Second Half of FY2020

Domestic

Order received	Project	Outline	Performance/ Specification
December 2020	Retail Power Sale Supply of 100% renewable energy power to Osaka Prefectural Government Office, Otemae	Switching to renewable energy power will reduce carbon dioxide emissions by approx. 2,600 tons per year. Contract period: April 2021 to March 2022	5.06 mil. kWh
February 2021	Energy from Waste plant Nansatsu area's New Clean Center	DBO (design-build-operate) project with O&M services for 20 years after completion of the facility. Design and construction period: February 2021 to August 2024 Operation period: September 2024 to August 2044	145 t/day
March 2021	Infrastructure Rokko Island area project	Undertake construction work for the upper part of the steel bridge and steel piers	

Overseas

Order received	Project	Outline	Performance/ Specification
December 2020	Energy from Waste plant Slough, United Kingdom	Scope: EPC Customer: SSE, a major UK energy company Location: Slough, Berkshire (about 33km west of London)	480,000 t/year 49,900kW
December 2020	Energy from Waste plant India, second order intake	Contents: Plant design, supply of main equipment (crane, grate, etc.), SV dispatch Location: Bengaluru, Karnataka	600 t/day 11,500kW

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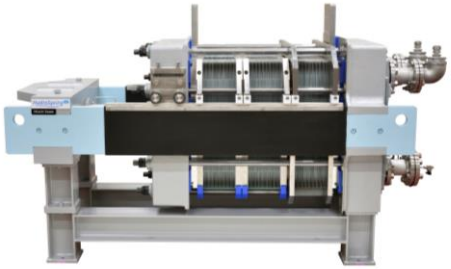
（Reference: Major Order Intake in the First Half of FY2020）

Order Intake (Domestic Market)

Order received	Project	Outline	Performance
May 2020	Hydrogen Generation System Proton Exchange Membrane(PEM) type hydrogen generation system ordered by Yamanashi Prefectural Enterprise Bureau	For the research of “Technology development of P2G system aiming for the CO2 free hydrogen society" from FY2016 to FY2020-end.	Supply of 400Nm3/h of hydrogen by using 1.5MW fluctuating power from solar PV
July 2020	Energy from Waste plant Uki Wide Area Union’s Project	DBO (design-build-operate) project with O&M services for 20 years after completion of the facility.	95t/day
August 2020	Energy from Waste plant Eastern Saga Prefecture’s Project	DBO (design-build-operate) project with O&M services for 30 years. Recycling of the ash.	172 t/day 3,800 kW
September 2020	Energy from Waste plant Edogawa Incineration Plant	Highly efficient power generation using heat from incineration. Power to be used on-site as well as sold outside.	600 t/day, about 21,000kW

Energy from Waste plant in Uki

Hydrogen Generation System



Energy from Waste plant in Saga

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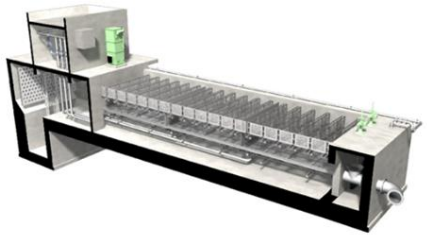
（Reference: Major Order Intake in the First Half of FY2020 ）

Order Intake (Overseas Market)

Order received	Project	Outline	Performance
Apr/Sept 2020	Energy from Waste plant Moscow, 3 plants	Design and supply main equipment such as waste cranes, grates, and flue gas treatment equipment, and dispatch supervisors during installation and commissioning period	0.7 mil. t/year (each plant)
August 2020	Fiber filtration system Large-scale fiber filtration system for combined sewage system overflow in China: Our first order intake	One-third area and less than a half cost compared to rainwater stagnant ponds.	0.5 mil. m3/day
August 2020	Energy from Waste plant Supply of major equipment to the EfW plant in Shanghai, China constructed by a local licensee	Supply major equipment to a plant with a capacity of 3,000 t/day	3,000 t/day

Energy from Waste plant in Moscow

Large-scale fiber filtration system



Energy from Waste plant in Shanghai

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Hitachi Zosen Inova – Major Projects Overview

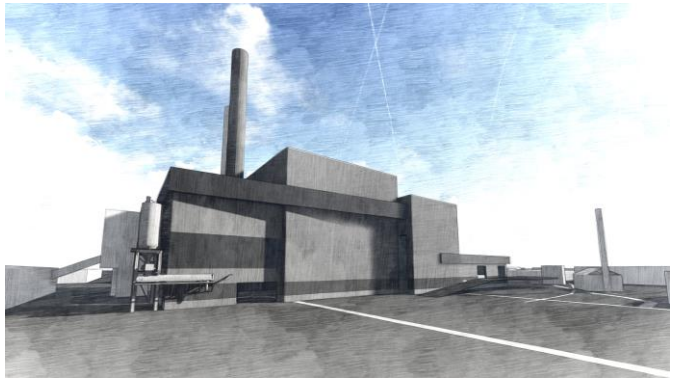
Execution O&M Forecast

Project (country)	Order	Formation	Inova's Scope	Calendar year 2018	2019	2020	2021	2022	2023	2024
Istanbul(Turkey)	2017/ 9	JV	EP+O&M(1-year)							
Ivery(France)	2018/11	Sole	EP+SV							
Rookery(UK)	2019/ 3	Sole	EPC							
Moscow1-4(Russia)*	2019/11	Consortium	EP+SV							
Rockingham(Australia)	2020/ 1	Consortium	EP+SV+O&M(long term)							
Newhurst(UK)	2020/ 2	Sole	EPC							
Emmenspitz(Swiss)	2020/ 2	Sole	EP+SV							
Slough(UK)	2020/12	Sole	EPC							
Dubai(UAE)	(2021)	Consortium	EP+SV+O&M(long term)							

*Order intake for Moscow 1 in FY2019, Moscow 2-4 in FY2020.

- Moscow 2-4 and Slough order intake in FY2020
- Dubai order intake expect FY2021

【Rendering of Moscow】



【Rendering of Slough】

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Dubai（Warsan District）

【rendering】

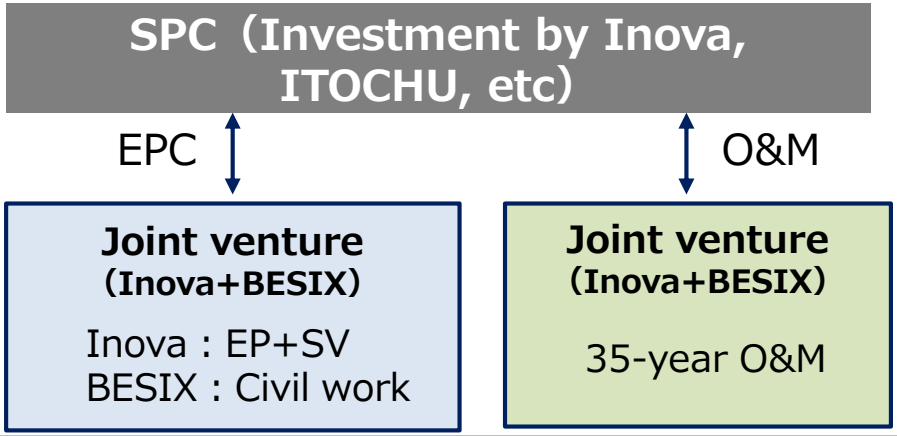
Key points of the project

- One of the world's largest EfW plants
- Participated in the project development from early stage
- Not only construction, investment and long-term O&M as well
- Finance supports by JBIC and NEXI
- Collaboration with Hitachi Zosen that takes a part of the scope
- BESIX with proven track record in Middle East, is in charge of civil work

Outline

- Order intake expected in FY 2021
- Scope : EP+SV, and 35-year O&M
- Capacity : 1.9mil. t/year (5 lines)
- Project period (Tentative):
  Construction until July 2024
  Operation until July 2059

Contract diagram



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M/T Management Plan “Forward 22”
First Year Results and Further Actions

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M/T Management Plan “Forward 22” 1st Year Results and Further Actions

■ Forward 22 Plan and Results

(Billions of JPY)

	FY2020 (Forecast)	FY2020 (Results)	FY2021 (Forecast)	FY2022 (Target)
Order Intake	410.0	429.4	450.0	400.0 level
Net Sales	400.0	408.5	400.0	
Operating income (OP margin)	11.0 (2.8%)	15.3 (3.8%)	14.0 (3.5%)	5%

■ Further Actions for Target Achievement

Basic Pocily	Specific Actions	Outcome and Example of Actions
Increase the added value of products and services	①Cutting-edge technologies, ②Shift business positioning, Close dialogue with customers and markets, ③ Group's comprehensive strengths	• Inspection of heat exchanger using AI • Inova develop & operate EfW, biogas projects • HZ and Inova joint work in Dubai project • Joint R&D road map by HZ with Inova • NAC’s acquisition of a company offering solution for disposal of spent nuclear fuel
Business selection and concentration of businesses and shift resources to growth areas	①Goal Achievement Monitoring System, ②Further promote portfolio management	• Promoting ESG, TCFD, etc. • Shield business integration with Kawasaki Heavy Industries • Inova’s cquisition of a service company in France
Work style reforms improving operational efficiency and productivity	①Improve operational efficiency by reforming the group management system, ②Review of manufacturing busine-sses, ③Develop human resources & work style reform	• Sold Kashiwa Works, Consolidated industrial equipment and PtG businesses to Chikko Works • Remote support, remote SV using smart glasses • Expanding staffing from Japan to Inova

■ Signed a basic agreement with Kawasaki Heavy Industries, Ltd. to establish a new company for the TBM business

In anticipation of the future market environment, the two companies will establish a new company and integrate the shield machine business aiming at mutually complementing and strengthening the resources of the both, expanding business in Japan and overseas, and strengthening the competitiveness.

Outline of the basic agreement	
Location of the new company	Head office in the Kansai area, Sales office in the Tokyo area
Business activities	Sales and engineering of TBM
Establishment	October 2021 （Target）
Ownership	Hitachi Zosen 50%： Kawasaki Heavy Industries 50%

■ Good points of integration

- Strengthened competitiveness in the global market
- Synergy combining wide range of technologies of the two companies
- Improved manufacturing capability securing multiple manufacturing sites

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Initiatives for Climate Change - Support for TCFD recommendations

■ **Hitachi Zosen announced its support for TCFD recommendations in March 2021**

By supporting the TCFD recommendations, our Company will further respond to climate change and expand the disclosure of the related information.

TCFD TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES

■ **Initiatives for 2021**

- Scenario analysis
- Strengthening governance system for climate change initiatives

■ **Medium-Term Initiatives**

- Efforts to achieve carbon neutrality
- Reflecting climate change risks and opportunities in management and business strategies

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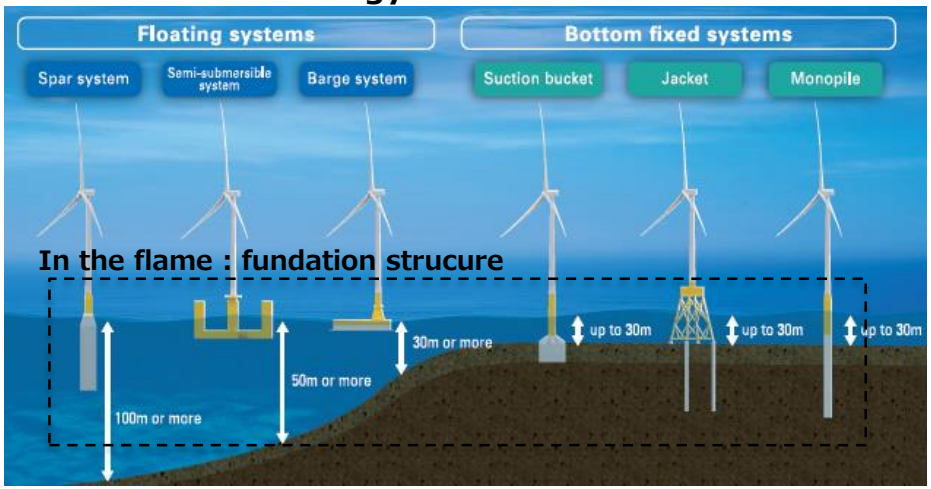
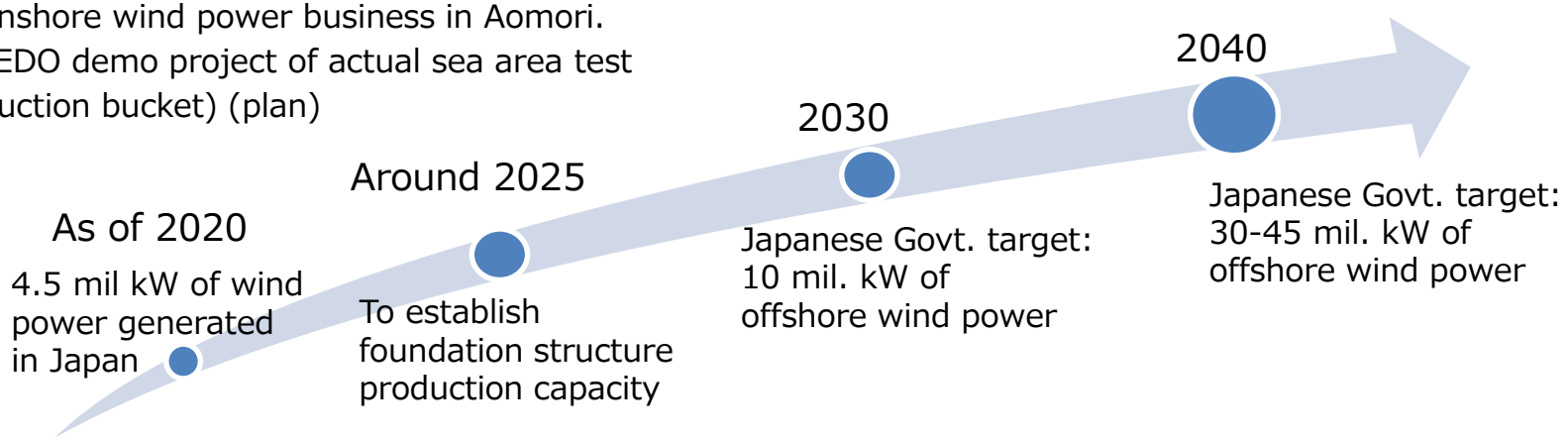
Initiative for new businesses : Wind power generation business

Major Milestones

2007 Participated in wind power operation in Aomori.
2012 Started study on offshore wind power in Aomori.
2015 Onshore wind Power Plant in operation in Akita.
Hitachi Zosen operates 4 units in 3 places.
2018 Produced foundation structure for NEDO's demo project off the coast of Kitakyushu.
2019 Established a JV project company with Cosmo Eco Power aiming offshore wind firm business opportunity in Aomori.
Established a JV company with Itochu aiming onshore wind power business in Aomori.
2021 NEDO demo project of actual sea area test (suction bucket) (plan)

【Our technology of foundation structures】





Our Strengths	Business Model
Manufacturing technology based on marine structures Extensive lineup both bottom fixed and floating systems Proved technology with design certification from class NK Accumulated know-how thorugh demonstration projects	Joins the project development from early stage Partial investment (depends on the project) Design and manufacture of foundation structure After-sales O&M (mainly for foundation structure)

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New Technology : Power to Gas

Major Milestones

1995 World's first demonstration of methanation reaction
2000 Solid polymer type hydrogen generator "HYDROSPRING ®"
2013 Audi's methanation plant in operation built by ETOGAS (Inova acquired the company in 2016.)
2017 Methanation Demonstration Project at INPEX/Nagaoka Field Office adopted as NEDO project
2018 Adopted metanation Demonstration Project which use CO2 from incineration facility as Ministry of the Environment's project
2020 Concluded Memorandum of Cooperation with a Chinese government agency for business demonstration
2021 Inova signed MOU with Aker for CCS using CO2 from EfW (Aker Carbon Capture: Norwegian CCS technology company, Listed on Oslo Stock Exchange.)
Established organization "PtG Business Promotion Office" to accelerate commercialization

【Demonstration plant at INPEX Nagaoka field office】

1995 World's first demonstration of methanation reaction

2021 Established "PtG Business Promotion Office"

Around 2025 To establish scale-up technology

2030 Japanese Govt. target: Inject 1%+ of synthetic methane into existing infrastructure

2050 Japanese Govt. target: Inject 90%+ of synthetic methane into existing infrastructure
Synthetic methane price at the same level as the LNG price

Our target is commercialization in the mid-2020s.

Our Strengths	Business Model
Developed and owns unique high-efficiency reaction catalyst Accumulated know-how through demonstration projects Link to product groups applicable to PtG market	Basic systemization by linking PtG field products Business development and partiall investment (depends on the project) Maintenance service using AI technology

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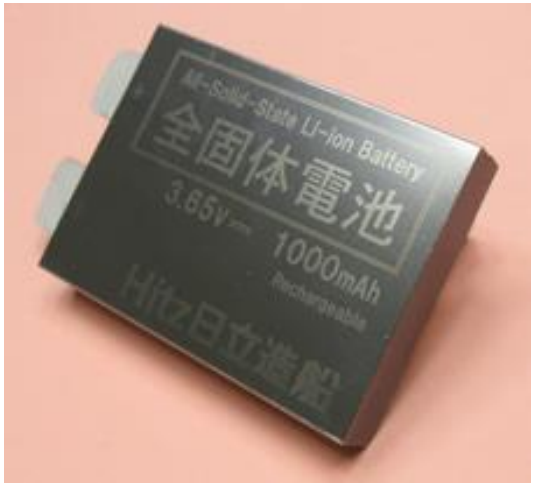
New Technology : All-Solid-State Lithium-Ion Batteries (AS-LiB®)

Features

- Not solidify at low temperatures, and the solid electrolyte not decompose at high temperatures. Stable operation in - 40 °C to 120° C environment.
- Since no liquid material is used, there is no liquid leakage, and since the solid electrolyte is flame-retardant, there is no risk of ignition, smoke, or explosion.
- Battery configuration with minimized volatile components and almost no expansion even under vacuum environment.



Application development

For special applications such as space and industrial machinery

Topics

- The demonstration test in the space environment is scheduled to be conducted from the end of 2021 in collaboration with the Japan Aerospace Exploration Agency (JAXA).
- Development of the highest class 1,000mAh cell in an all-solid-state battery

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Supplementary Information

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Results and Forecast (By Small Segment of Environmental Systems)

【Consolidated】

(Unit: Billions of JPY)

		FY2018	FY2019	FY2020			FY2021	Difference		
		Results	Results (a)	Initial forecast (b)	Forecast as of Feb. 2021	Results (c)	Forecast (d)	(c)-(a)	(c)-(b)	(d)-(c)
Order intake	EPC	148.5	132.9	160.0	160.0	168.7	195.0	35.8	8.7	26.3
	After-sales O&M	166.2	156.5	120.0	130.0	135.0	120.0	-21.5	15.0	-15.0
	Total	314.7	289.4	280.0	290.0	303.7	315.0	14.3	23.7	11.3
Net sales	EPC	107.3	125.8	140.0	133.0	136.6	140.0	10.8	-3.4	3.4
	After-sales O&M	121.0	128.5	125.0	132.0	132.8	125.0	4.3	7.8	-7.8
	Total	228.3	254.3	265.0	265.0	269.4	265.0	15.1	4.4	-4.4
Operating income	EPC	-9.3	1.7	0.0	-0.5	1.1	1.5	-0.6	1.1	0.4
	After-sales O&M	14.9	14.1	11.0	12.5	11.5	11.5	-2.6	0.5	0.0
	Total	5.6	15.8	11.0	12.0	12.6	13.0	-3.2	1.6	0.4

【Of which, Inova Group (consolidated)】

		FY2018	FY2019	FY2020	FY2021	Difference	
		Results	Results (a)	Results (b)	Forecast (c)	(b)-(a)	(c)-(b)
Order intake	EPC	63.7	62.5	97.7	124.0	35.2	26.3
	After-sales O&M	8.4	24.4	7.2	16.0	-17.2	8.8
	Total	72.1	86.9	104.9	140.0	18.0	35.1
Net sales	EPC	33.9	47.2	70.8	77.0	23.6	6.2
	After-sales O&M	6.1	9.0	11.5	13.0	2.5	1.5
	Total	40.0	56.2	82.3	90.0	26.1	7.7
Operating income	EPC	-9.2	0.3	1.8	3.0	1.5	1.2
	After-sales O&M	1.3	0.3	0.1	0.5	-0.2	0.4
	Total	-7.9	0.6	1.9	3.5	1.3	1.6

*After-sales O&M: After-sales services, Operation and Maintenance (AOM) and other post-completion services.

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Results and Forecast (By Small Segment of Machinery and Infrastructure)

(Unit: Billions of JPY)

		FY2018	FY2019	FY2020			FY2021	Difference		
		Results	Results (a)	Initial Forecast (b)	Forecast as of Mar. 2021	Results (c)	Forecast (d)	(c)-(a)	(c)-(b)	(d)-(c)
Order intake	Marine Diesel Engine	21.8	26.7	21.0	26.0	28.4	19.5	1.7	7.4	-8.9
	Press Machine	23.6	21.3	16.0	13.0	12.7	15.0	-8.6	-3.3	2.3
	Process Equipment	12.5	22.1	16.0	8.0	4.9	18.0	-17.2	-11.1	13.1
	Systematic Machinery	24.9	23.4	16.0	22.0	24.3	25.5	0.9	8.3	1.2
	Other Machinery	17.9	20.8	16.0	16.0	19.2	15.0	-1.6	3.2	-4.2
	Infrastructure	27.6	39.7	35.0	25.0	27.8	32.0	-11.9	-7.2	4.2
	Total	128.3	154.0	120.0	110.0	117.3	125.0	-36.7	-2.7	7.7
Net sales	Marine Diesel Engine	20.3	22.7	23.0	21.0	24.0	24.5	1.3	1.0	0.5
	Press Machine	25.3	23.1	18.0	16.0	16.6	14.0	-6.5	-1.4	-2.6
	Process Equipment	18.9	14.3	18.0	17.0	18.4	14.0	4.1	0.4	-4.4
	Systematic Machinery	25.3	23.5	18.0	23.0	23.9	25.5	0.4	5.9	1.6
	Other Machinery	16.8	19.6	18.0	18.0	18.8	17.0	-0.8	0.8	-1.8
	Infrastructure	31.8	33.5	30.0	30.0	29.1	30.0	-4.4	-0.9	0.9
	Total	138.4	136.7	125.0	125.0	130.8	125.0	-5.9	5.8	-5.8
Operating income	Marine Diesel Engine	-1.2	-0.4	-0.2	0.0	0.0	0.1	0.4	0.2	0.1
	Press Machine	-0.1	0.6	0.0	0.0	0.3	-0.5	-0.3	0.3	-0.8
	Process Equipment	-0.5	-2.9	0.0	-0.3	-0.5	-0.3	2.4	-0.5	0.2
	Systematic Machinery	1.0	0.7	0.2	0.7	1.0	0.8	0.3	0.8	-0.2
	Other Machinery	0.5	0.8	0.0	0.6	1.0	0.4	0.2	1.0	-0.6
	Infrastructure	1.3	-1.6	0.0	0.5	0.8	0.5	2.4	0.8	-0.3
	Total	1.0	-2.8	0.0	1.5	2.6	1.0	5.4	2.6	-1.6

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Technology for People, the Earth, and the Future

Hitachi Zosen creates links between mother nature and our future

Cautionary Statement
Forward-looking statements are based on information currently available to Hitachi Zosen Corporation. Therefore those forward-looking statements include unknown risks and uncertainties. Accordingly, you should note that the actual results could differ materially from those forward-looking statements. Risks and uncertainties that could influence the ultimate outcome include, but are not limited to, the economic conditions surrounding Hitachi Zosen Corporation and/or exchange rate fluctuation.

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